



# NETWORKING

Professional Women's Network of the Monterey Peninsula *Volume 32* February 2006

## IMPORTANT NOTICES

**NEXT PWN MEETING**  
**February 8th 2006 - 5:45**  
Embassy Suites  
Monterey Bay Seaside

## POWER NETWORKING LUNCH

Thursday February 16th  
Jacks at the  
Portola Plaza Hotel

11:45 am – 1:30 pm  
Please RSVP to

Donna Aikins at 655-5689  
This is a terrific venue to market your business! You can bring a business-related question and/or marketing announcement (s). Take advantage of this great way to get help, share ideas, and offer advice. Everyone benefits.

## NEW MEMBER ORIENTATION

The next [New Member Orientation](#) will be held

**March 16th** directly following the PWN Power Networking Lunch from 1:00-1:30 at Jacks.

### Please be prompt!

New members find out how to get the most out of your PWN membership. For information on our next New Member Orientation please call Sandra Collingwood at 373-5352.

Future orientations may be held every other month just prior to our monthly meetings or after monthly luncheons.

**Watch Networking for details!**

## PWN MISSION STATEMENT

The Professional Women's Network connects women in business by offering opportunities to network, gain information, and have fun while growing their businesses.

## A MESSAGE FROM THE PRESIDENT, Theresa Ream, Ream Companies



The modifications to our meeting format and room set up seemed to be a welcome change for most of the Members who attended our January meeting. I want to thank all of you for the positive feed back that you have given me on our first meeting. I can tell you that your Board is very pleased and a little relieved that you are in favor of these changes.

### Referrals

I would like to touch on referrals. Remember they are the life force of this organization. Please go to your PWN directory before you look elsewhere. Tell your friends about other members. Make it a goal to try to get to know at least one member a month a little better. Make sure you write those testimonials for the newsletter. Stand up and give your testimonials at the monthly meeting. When you do these things the whole Membership will benefit from it. Also bring guests to the meetings by doing this you not only bring in more customers for our members

but you also do them a great favor by getting them involved with wonderful organization for a very reasonable price.

### Involvement

Your involvement with PWN is crucial to your growth in the organization. There are many ways to get involved. You could join a committee. I want to tell you that personally this is very fun. You could be a greeter, ambassador, Buddy, work on the tech committee, help LuAnne sell advertisements for the newsletter, just to name a few. If you are having a hard time deciding what would be best suited for you please email me and I can help place you. Please do get involved this is how you can get the highest recognition.

### Support

Please support your fellow PWN Members by attending their lectures, grand openings, ribbon cuttings, sales, and special gatherings. You will find that by supporting them they will be more inclined to support your functions. Also try to see if anyone is standing off by themselves in the meeting and go up and make them feel at home.

### Fundraising

The raffle drawings have been a lot of fun. I want to thank you for your great donations. This is a wonderful opportunity for you to promote your business at the meeting. It could be a gift certificate or an item either

one will give you good exposure and help raise money for PWN.

### Expertise

Please don't forget that we need to know what you have to say! I would really like to see more of you writing articles for the newsletter. This is a fantastic way to let us know something about you and your business and a great way to promote what you do. The new showcase format now allows all of the membership to get a chance to set up a table and showcase your business to the membership. Remember it is very important that you check out which month your business falls into a particular category because if you miss your month then you have to wait until the following year. February is other Categories month. If you have not called Jeanette to get signed up please do so!

Remember that the next meeting is not on the first Wednesday of the month but rather on the second Wednesday which is February the 8th. I look forward to seeing you there.

With Great Expectation,

Theresa Ream  
Chief Financial Officer  
Ream Construction Inc.  
Disaster Kleenup Specialists  
Cypress Cabinets  
Excel Carpet Care  
Floor Store USA

## February 8th Program Outline

Back by popular demand "Speed Networking" will be our program focus for the next meeting held on Wednesday, **February 8** at the Embassy Suites Monterey Bay in Seaside.

"While some of our members are masters of networking, others are new to owning a business or haven't ever been taught how to network." said PWN membership chair Rosemary Leonard of Creative Cakery. "As children we are taught that it's dangerous to talk to strangers. Our goal in designing our

Speed Networking event is to allow our members to experience talking to strangers as being fun and potentially profitable."

"We were looking at ways to get people out of their comfort zones, and begin talking about their businesses," said Showcase chair Susan Mark of Tranquil Transitions, "when someone mentioned speed dating. It's very structured and limits a lot of the risk of rejection. We adapted the format for business and think people will really enjoy the evening."

Guests are encouraged to come in to see for themselves what effective Speed Networking is all about. Everyone should bring business cards and be prepared to participate.

PWN scheduled Showcases for February 8th are **Mary Potter, CTC** from **AAA Travel**, **Caron De Seguirant** from **Celebration by the Sea**, and **Dena Ziegler** from **DMZ DeZines**.

## HOW VALUES & BELIEFS AFFECT OUR BUSINESS SUCCESS

by Julie Cavassa, Life Tools Training

Values are the core principles that drive behavior. They are, essentially, what defines us. Values are what you move towards and away from. Tony Robbins says they "are like a compass that directs your life". For example, love motivates a parent to care for their sick child whereas fear may make a stranger turn away.

Values are universal. Every human being carries a set of values which dictate their behavior. Towards values move you toward something, away values carry you away. Some values can be used differently depending on the person, or the situation. Anger can be used to motivate one to make positive changes or it can be used to lash out against loved ones. The value doesn't change, but the outcome certainly changes.

Each person develops definitions or beliefs about their values. When our beliefs are in conflict, then we stall in achieving the life we desire. So often, when talking with sales people, I hear, "if I make 10 calls I will get 5 appointments and make one sale."

While this is true for some people, the numbers change dramatically for others. This is because they aren't going deep enough in their analysis. They are only addressing their actions, not the underlying belief systems.

What if a sales person has an unknown belief about money that "money doesn't grow on trees"? The sales person knows that they have a good product, but has an underlying belief that money is difficult to come by so the prospect may not be able to afford their product. Their belief will affect the tone of their voice and the direction of their sales call. They will unconsciously give the prospect permission to say no. Her beliefs about money are in direct conflict with her goal of making the sale. Her close ratio will suffer.

If that same sales presentation is used by a sales person that believes "money exists in abundance in the world" then her tone will be much different. She will actually be shocked by prospects who "can't

afford" to buy. She won't accept the excuse that it costs too much, because she knows that is not true. She will work with the prospect to find the money (abundantly available) and will make the sale.

This holds true in every area of our lives both personally and professionally. The good news is that while our values throughout our lives stay consistent, our beliefs about those values can change.

Examine your beliefs about money, customers, and success. If you are not living the goals you set for yourself, then your beliefs may be in conflict with your goals. If your beliefs do not support your goals, then write new ones. Read and practice your new beliefs daily. Shifts in your performance, effectiveness and results will soon follow.

## MPCC CHAMBER NEWS

**Monterey Peninsula Chamber of  
Commerce Brown Bag Lunch  
Wednesday, February 8 12:30 PM to 1:30 PM  
Monterey Public Library  
625 Pacific Street**

**"HOW TO SUCCESSFULLY  
MOTIVATE YOUR EMPLOYEES"**

Presented by Joseph Werner, Executive Director of the Monterey County Workforce Investment Board

In this valuable presentation, Joseph Werner, Executive Director of the Monterey County Workforce Investment Board, will describe many cost-effective ways to motivate and retain your employees. Training new employees is a huge drain on your organization so learn how to keep your employees and increase their productivity in this not-to-be-missed seminar.

Joseph Werner is the Executive Director of the Monterey County Workforce Investment Board and serves as Chief of Staff to a federally mandated board consisting of 33 members. The mission of the board is to oversee an \$8 million budget, which funds the operation of One-Stop Career Centers and develops strategic policy for economic expansion and service to all those in need of employment services. Mr. Werner's current responsibilities include serving as the California Workforce Association Legislative Chair, a member of the State of California's Youth Council (appointed by the Governor) and is currently volunteering as a member of the State of California Workforce Board's Lifelong Learning Taskforce.

The Brown Bag Lunch Program is free, open to both Chamber members and the general public. Attendees can bring their own lunch and eat it while listening to qualified professionals who will present a variety of practical, useful topics of interest to business owners, employees and the public. Parking is available in the lot behind the library, in the lot across the street adjacent to the Fire Station, in the parking garage 2 blocks away on Calle Principal and on the street. Complimentary cookies will be served by Creative Cakery, the Official Chamber Brown Bag Cookie Sponsor. Reservations are advised and appreciated. To RSVP, please call Wendy Brickman of Brickman Marketing at 831-375-1537 in Monterey or 831-633-4444 in Salinas OR email [brickman@brickmanmarketing.com](mailto:brickman@brickmanmarketing.com).

## PEOPLE ARE TALKING

**Wendy Brickman**, owner of **Brickman Marketing**, and **Tana Marie Misrack**, owner of **Passion Island** and **Happy Petz**, have teamed up to launch the Women's Business Council of Monterey County. The organization meets monthly in a casual living room setting to hear a speaker on a specific business topic, and also discusses business practices and tools for success. The group is geared to women who have been in business for 10 or more years or are in a senior management position of their company for that period. According to Wendy Brickman, "Tana Marie and I are thrilled with the response for this type of networking group. The first two meetings have been filled with great information, new relationships, and laughter. We appreciate the support of other experienced professional women sharing their expertise and knowledge. We can't ask for more!" For more information or an application, please email Wendy at [Brickman@brickmanmarketing.com](mailto:Brickman@brickmanmarketing.com) or call 831-633-4444.

On Sunday, January 22nd, 2006 Susan Cantrell's Quotable Notables featured **Terry Low of Byte Technology** with a winning interpretation of Terry's style, charm and charitable contributions. Congratulations and Good Luck Terry on an article definitely worth reading and on your trip to the Middle East in the group exchange with The Rotary Foundation of Rotary International.

**Washington Mutual Bank Monterey** again recognizes **Mary Marlene Warburton** for the second year as the No. 1 "Business Banking Specialist" in all of Northern California. Mary attributes her successes to her continued contribution and in involvement in the community. As quoted by new and existing WAMU customers, "Mary makes banking a breeze, she comes to you and takes care of all your needs." Stop by to say hi anytime at her downtown Monterey Branch.

**Tana Marie Misrack** has been appointed as one of the "Outstanding Women of 2006" by the Monterey County Commission on the Status of Women. She was nominated by her husband, Robert Misrak. Other PWN members that were nominated are: Theresa Ream by Rosemary Leonard and LuAnne Hutchings by Julie Cavassa. Congratulations Tana Marie!

## IMPORTANT INFORMATION

### Banner Ads Get Noticed!

PWN members can advertise their businesses on the PWN website using a "banner ad". Banner ads run for 6 months and cost only \$50. Contact **Terry Low** at 656-9186 for details and specifications! Reminder - every current member of PWN is listed on our website at - [www.pwnmonterey.org](http://www.pwnmonterey.org)

### Reminder!

Using the PWN e-mail blast is a huge benefit of your membership in PWN. To be respectful of our ever increasing inboxes, please limit the number of e-mails you send each month to no more than two messages. Thanks!

### Direct Mail To PWN Members

If you have an upcoming workshop, special sale, or other announcement that you want to communicate to PWN members, direct mail is a great option. Did you know that you can order mailing labels for all PWN Members for only \$10? Contact **Loralyn Thompson** at 625-3003 for more information.

### Promote Your Business With An Ad In The Newsletter

Monthly & Special Yearly Rates. You Too Can Have An Ad In The Newsletter! For More Information Please Email **LuAnne Hutchings** at [luanne@myprivateliaison.com](mailto:luanne@myprivateliaison.com)

## FEATURED BOARD MEMBER,

**Rosemary Leonard, Membership Chair**



### Tell us about you and your business.

My business is Creative Cakery and we offer freshly baked, unique gift-wrapped cakes that we deliver locally & nationwide. We also have a variety of delicious bars, cookies and platters. We also produce some incredible wedding cakes! We are located at 25 Soledad Drive in Monterey. Visit us in person or at [www.creativecakerymt.com](http://www.creativecakerymt.com).

### Anything else you want PWN members to know?

I have been a four-time Business Excellence winner for the Monterey Peninsula Chamber of Commerce as well as the Adopt-A-Business award. I have also been named 2003 PWN WOTY and in MPCC's annual Showcase event held at the Monterey Conference Center I received Best Product in 2003.

### What do you see as your role in this position?

To sign up new members. To be there to answer pending questions guests may have so they can be informed right away regarding PWN benefits, networking opportunities, and marketing ideas.

### What are your goals as a PWN Board member this year?

My goals are to sign up as member new and diverse members as possible.



Please set aside some time on **February 14th** to check out the revised PWN website! We've been hard at work incorporating suggestions from our members to help make this revised site a great networking tool. More details will be provided at our monthly PWN meeting on February 8th so don't miss out!

Your PWN WebTech Committee

## TESTIMONIALS

**For Janet Boudart: Natural Building Solutions/Nikken Wellness Homes, Ronda Reinke: Feng Shui Specialist & Interior Designer, and Lili Wright: Wright Design submitted by Christina Grant, Ph.D., Holistic Healing for the Body, Mind, and Spirit.**

Thank you to **Janet Boudart: Natural Building Solutions/Nikken Wellness Homes, Ronda Reinke: Feng Shui Specialist & Interior Designer, and Lili Wright: Wright Design** for being our guests on Your Health. These wonderful women are dedicating their time and energy to making our homes and this planet a healthier place for us all to live. We deeply appreciate them and the time they gave to educate the local public about their work.

**For Dena Ziegler of DMZ DeZines submitted by Heidi J. Dudley, D.C., Sea What You Can Be Wellness Center**

Mrs. **Dena Ziegler of DMZ DeZines** helped me to order the t-shirts for my Grand Opening. I was immediately impressed with her promptness and professionalism. Her company was not going to be able to have the t-shirts made and delivered by my short deadline. She went above and beyond and took the extra step to do my leg-work and found the best-priced, fastest place in town! She had quotes for me on several different options within 2 days! She was "on it". Thanks, Dena!

**For Cathy Shue of Insight Eyewear submitted by Jean Stallings, Professional Registered Parliamentarian**

A big thank you to **Cathy Shue of InSight Eyewear**. She came to Canterbury Woods, the retirement residence where I live, adjusted everyone's eyeglasses & gave everyone a bottle of eyeglass cleaner. If/when the bottle gets empty, Cathy said to take it to her office in Monterey and she will refill it!

**For Cathy Montante of Collezione Fortuna submitted by Mary Marlene Warburton of Washington Mutual Bank Monterey**

I looked and danced like the "Queen of the Ball" at the New Years Eve event held at the Portola Plaza Hotel. All due and a huge thanks to wearing her designer dress from **Cathy Montante's** boutique of **Collezione Fortuna**. Thank you Cathy for making me look beautiful!

**For Theresa Ream of Disaster Kleenup Specialists, submitted by Ripple Huth, Retired Communication Trainer and College Instructor.**

Thank you **Theresa Ream** for advising me on what steps to take to clean my family home in Bay St. Louis, MS after Hurricane Katrina. The ServePro Hattiesburg office was so helpful and did an excellent job of tearing out and cleaning my father's home after the storm surge. In the midst of the tragedy your advice put us on the right road to recovery.

**For Julie Cavassa of Life Tools Training submitted from Sherri Coffelt of Results Partner**

I would highly recommend **Julie Cavassa's Life Tools Training** to anyone looking to make positive

changes in their life. I had the opportunity to meet with Julie to discuss ways to partner in our businesses and ended up the recipient of some great coaching by Julie using some of the tools she teaches in her seminars. If you are ready for the next step in your life, give Julie a call!

**For LuAnne Hutchings of My Private Liaison submitted from Julie Cavassa of Life Tools Training**

I've now used the **Central Coast Creative Center** located at **My Private Liaison** in Marina for several weekend seminars and evening workshops. **LuAnne and Todd Hutchings** graciously accommodated my needs and the space is warm, inviting and very adaptable. Plus it has easy access to both the Monterey Peninsula and the Salinas Valley. I highly recommend you contact the Hutchings if you are planning any kind of event, need a venue, or even if you are just thinking about it! If you haven't seen their venue yet, get a tour!



### Testimonials say it all...

It pays to do business with other PWN members. It builds bonds, develops community alliances, and strengthens relationships!

**Don't just talk about it  
DO IT!!!**

January 2006 MEMBERSHIP REPORT Current membership: 192  
*A WARM WELCOME TO OUR NEW MEMBERS*

## NEW MEMBERS

Patricia Beltran  
 Skin Rejuvenation/Laser Hair Removal/Clinic Manager  
 American Laser  
 b/m 26555 Carmel Rancho Blvd #5A Carmel CA 93923  
 b 831 625 5364  
 pbel317@yahoo.com  
 www.americanlaser.com  
 referred by: Donna Briley  
 renewal date: 2/1/2007

Caron R. De Seguirant  
 Wedding consulting, catering & event planning/Partner  
 Celebration by the Sea, LLC  
 b 350-A West Street Salinas CA 93901  
 m POBox 22636 Carmel CA 93922  
 b 831 624 6244 h 831 770 1223 f 831 770 1113 c 831  
 578 4237  
 caron@Celebration-by-the-Sea.com  
 www.Celebration-by-the-Sea.com  
 referred by: Karen Hunting  
 renewal date: 2/1/2007

Jane Fleming  
 Baker and Professional Fundraiser  
 Beyond Wheat  
 b/m 205 Dunecrest #3 Monterey CA 93940  
 b/h/f 831 649 9944 c 831 345 1498  
 janefleming@sbcglobal.com  
 website in process  
 referred by: Herald  
 renewal date: 2/1/2007

Todd Hutchings  
 Photographer/Owner  
 My Private Liaison  
 b/m 455 Reservation Road Suite I Marina CA 93933  
 b/f 831 884 9672  
 photo@myprivateliaison.com  
 www.myprivateliaison.com  
 referred by: LuAnne Hutchings  
 renewal date: 2/1/2007

Maureen A Minnes  
 President/Executive & Staff Recruiting  
 Minnes Consulting  
 b/m 667 Laurel Avenue Pacific Grove CA 93955  
 b/h 831 375 9682  
 maminnes@aol.com  
 referred by: Gwen Brooks  
 renewal date: 2/1/2007

Marimer C. Panganiban  
 Etcetera Sales Consultant/Independent Assoc. Pre-Paid Legal  
 Fashion Collections Etc  
 784 Northridge #144 Salinas CA 93906  
 b/c 831 905 7681 h 831 443 3815  
 marimerp@yahoo.com  
 www.etcetera.com  
 referred by: No one: Own research (svbwn member)  
 renewal date: 2/1/2007

SeanRox Robinson  
 Web design and hosting/Founder  
 SeanRox Media  
 email only  
 SeanRox@SeanRoxmedia.com  
 www.SeanRoxMedia.com  
 referred by: Himself  
 renewal date: 2/1/2007

## RENEWED MEMBERS

Mary Lou Catania, R.N.  
 Mammography Center of Monterey

Denise Kaku  
 Somatic Coach/Organization Development Consultant

Gina Renee L.Ac.,Dipl.Ac.(NCCAOM)  
 Gentle Acupuncture, Nutritional Coaching, Optimal Wellness

## UPDATES

Kiri Micael Peterson  
 Scraps Of Life  
 New email:  
 2kmicaelpeterson@redshift.com

Gina Renee L.Ac.,Dipl.Ac.(NCCAOM)  
 Gentle Acupuncture, Nutritional Coaching, Optimal Wellness  
 850 Martin Street Monterey CA 93940  
 b/f 831 886 5750  
 ginarenee@sbcglobal.net  
 www.GinaReneeLac.com  
 referred by: Christina Grant  
 renewal date: 12/1/2006



**Note to Members: Publication of the usual February directory has been delayed until March. The deadline for updates is Monday, February 13th. Please send them to: [loralyn@montereybay.com](mailto:loralyn@montereybay.com)**

## PWN 2006 BOARD OF DIRECTORS & COMMITTEE CHAIRS

### BOARD OF DIRECTORS

	PHONE	EMAIL ADDRESS
Theresa Ream, President	899-3938	TLReam@Redshift.com
Kristine Boyle-Topete, Treasurer	402-3797	delauna.k.boyle@gte.net
Phyllis Grillo, Secretary	869-1901	pweinbrenner@comcast.net
Sherri Coffelt, Past President	455-2693	sherri@resultspartner.com
Rosemary Leonard, Membership Chair	373-8555	creativecakery@yahoo.com
LuAnne Hutchings, Networking Editor	884-9672	luanne@myprivateliaison.com
Susan Mark, Programs Chair	521-5846	tranqtrans@comcast.net
Julie Cavassa, Publicity Chair	455-6377	jcavassa@comcast.net
Jeanette Liguori, Showcase Chair	375-1273	jeanette@liguoridesign.com
Laurie Bend, Tech Chair	372-2363	bend_office@yahoo.com
Donna Briley, Fundraising Chair	521-9991	donnacarmel@yahoo.com

### COMMITTEE CHAIRS

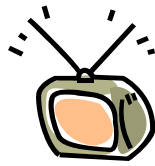
Donna Aikins, PWN Networking Luncheon Contact	655-5689	donna@commonbond.biz
Terry Low, Website Ads & Links	656-9186	tlow@byte-technology.com
Trace Carter, Web Tech Committee Chair	641-0645 T	trace@taygeta.com
Rosemary Leonard, Chamber Contact	373-8555	creativecakery@yahoo.com
Sandra Collingwood, New Member Orientations/ Ambassador	373-5352	SandraColl@aol.com
Loralyn Thompson, Information Officer	625-3003	loralyn@montereybay.com
Gwen Brooks, PWN TV-Radio Show Host	658-0670	gwen.brooks@comcast.net
Kristin Cota, Buddy Program Chair	455-1022	kristincota@marykay.com

# January Meeting





## TUNE IN



The Professional Women's Network of the Monterey Peninsula (PWN) will broadcast a one hour live program on "Special Valentine's Day Treats for you or your loved one", Tuesday, February 7th, 5 - 6 PM on AMP Channel 24, News Talk 1240 AM KNRY Radio and live stream on the internet, [www.ampmedia.org](http://www.ampmedia.org). Gwen Brooks, Brooks Consulting Group, will host the program featuring six PWN members. This month's program guests will include: Kristin Cota, Mary Kay Cosmetics; Laurie Bend, Bend Chiropractic Center; Stella Page, Stella Page Designs; Katherine Short, Juice Plus; Sarah Lincoln, The Midas Touch, and Jean Stallings, Professional Registered Parliamentarian. The guests will discuss a variety of ways to treat a loved one with a special treat this Valentine's Day.

## Radhika Mohandas, M.D.

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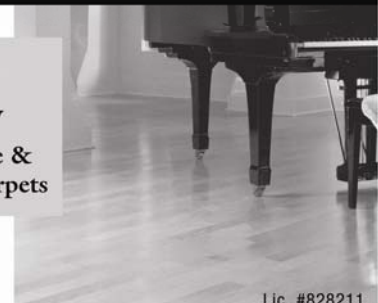
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# Thank You



*Köszönettel*



*Obrigado!*



For all the contributors to the raffle at our January meeting. They were: **Jean Stallings, Professional Registered Parliamentarian** for an enameled box; **Phyllis Grillo, Primerica Financial Services/Joseph Sweeney & Associates** for a financial makeover; **Donna Briley, Briley Acupuncture** for an artery scan; **Theresa Ream, Ream Construction/ Disaster Kleenup Specialists/ Excel Carpet & Upholstery Cleaning/Cypress Cabinets, Floor Store USA** for a pink ribbon pin; **Rosemary Leonard, Creative Cakery** for a chocolate cake; **Elizeth Labega, Mary Kay Cosmetics** for a book on office organization; **Patricia Beltran, American Laser** for a microdermabrasion treatment gift certificate.

Total raffle money collected: \$142.00

## Congratulations!

To Sandra DeLay for winning the drawing for a FREE business card ad!



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Sandra DeLay, President

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Carmel, CA 93923

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### NEWSLETTER COMMITTEE SEARCH

We are looking for enthusiastic energetic PWN members who are willing to be on the Newsletter Committee. Currently, there are two positions available: 1) Advertising - this position is responsible for soliciting and tracking advertising, preparing & printing flyers and sending e-mail blasts; 2) Article submission - this position is responsible for soliciting articles from members and seeing that they adhere to a specific criteria and format. For more information contact LuAnne Hutchings at 884-9672 or luanne@myprivateliaison.com.

# PWN CALENDAR OF EVENTS February 2006

Sun	Mon	Tue	Wed	Thu	Fri	Sat
<b>REMINDER</b> FEB. 8TH ALSO MPCC BROWN BAG 12:30			1	2 GROUND HOG DAY 	3	4
5	6	7 PWN TV/Radio Program <b>1240AM</b> <b>Amp Channel 24</b> 5:00 - 6:00	<b>8 NEW DATE</b> <b>Monthly Meeting</b> 5:45 Embassy Suites Monterey Bay	9	10	11
12	13	14 VALENTINE'S DAY  PWN Revised Website Launch	15 11:15—1:00 SVBWN Monthly Meeting Steinbeck Center	16 11:45 - 1:00 PWN Power Networking Luncheon	17 Newsletter Submission Deadline 	18
19	20	21	22	23	24	25
26	27	28				

## FEBRUARY 2006

7th—PWN TV/Radio Program

**8th—PWN Monthly Meeting (new date for February ONLY)**

8th—MPCC Brown Bag—12:30 pm

14th—PWN Revised Website Launch

15th—SVBWN Monthly Meeting—11:15 am Steinbeck Center Salinas

16th—Power Networking Lunch—11:45 am Jack's at Portola Plaza

17th—March 2006 Newsletter Submission Deadline

## MARCH 2006

7th—PWN TV/Radio Program

1st—PWN Monthly Meeting

8th—MPCC Brown Bag—12:30 pm

15th—SVBWN Monthly Meeting—11:15 am Steinbeck Center Salinas

16th—Power Networking Lunch—11:45 am Jack's at Portola Plaza

17th—April 2006 Newsletter Submission Deadline

## APRIL 2006

4th—PWN TV/Radio Program

5th—PWN Monthly Meeting

12th—MPCC Brown Bag—12:30 pm

17th—May 2006 Newsletter Submission Deadline

19th—SVBWN Monthly Meeting—11:15 am Steinbeck Center Salinas

20th—Power Networking Lunch—11:45 am Jack's at Portola Plaza



**Share your news**

Send in your articles, suggestions and comments  
to [LuAnne@myprivateliaison.com](mailto:LuAnne@myprivateliaison.com)

**WWW.PWNMONTEREY.ORG**