



NETWORKING

Professional Women's Network of the Monterey Peninsula

Volume 27 Number 15

July 2005

IMPORTANT NOTICES

NEXT PWN MEETING

Annual July Luncheon

Wednesday, July 13, 2005

Embassy Suites, Seaside

11:30 am – 1:00 pm

POWER NETWORKING LUNCH

July 21st, 2005

Monterey Jack's at the Portola Plaza Hotel.

11:45 am – 1:30 pm

Please RSVP to

Donna Aikins at 655-5689

This is a terrific venue to market your business! You can bring a business-related question and/or marketing announcement (s). Take advantage of this great way to get help, share ideas, and offer advice. Everyone benefits.

NEW MEMBER ORIENTATION

The next **New Member Orientation** will be held

August 18th directly following the PWN Power Lunch from 1:00-1:30 at Monterey Jack's.

Please be prompt!

New members find out how to get the most out of your PWN membership. Call Sandra Collingwood at 373-5352 for more information. Future orientations may be held every other month just prior to our monthly meetings or luncheons.

Watch Networking for details!

PWN MISSION STATEMENT

The Professional Women's Network connects women in business by offering opportunities to network, gain information, and have fun while growing their businesses.

A MESSAGE FROM THE PRESIDENT, Sherri Coffelt, Results Partner



I hope you have all recovered from our wonderful night of Speed Networking last month. It was great fun and I was amazed at the intensity in the room. Many thanks go out to Julie Cavassa and Karen Hunting for creating this inaugural event. And thanks to all of you who gave us your feedback. With your input, I think that we will be able to have an even better event next time.

Have you all followed up with the contacts you made at our meeting? That may be the most important part of networking – following up with the contact to begin to

establish a relationship. PWN is a great tool for you to use in establishing contacts for your business. And, it takes commitment and follow-up from you to get the most out of those contacts.

This month, on July 13th, you'll have another great opportunity to network at our annual joint luncheon with the Salinas Valley Business Women's Network. The luncheon will be held at the Embassy Suites and you must purchase your tickets in advance. Check this newsletter for additional details. Also, remember that this luncheon replaces our monthly evening meeting, so there will not be a meeting on July 6th!

Your PWN Board is already beginning to think about 2006, and is in the process of searching out members who are interested in joining the Board. Being on the Board is

a great way to increase your visibility within PWN and to contribute to the PWN organization. Many positions do not require a significant amount of time. If you are interested in learning more, contact Joyce Newell, our Nominating Committee Chairperson.

We have some great programs in the months to come, including our annual Showcase extravaganza in September. And you'll not want to miss our August and October speakers! We will continue to focus on our goals of providing networking opportunities and educational speakers to support you in growing your business.

I look forward to seeing you all at the luncheon on July 13th.

In Service,
Sherri Coffelt
Results Partner

JOINT JULY LUNCHEON MEETING

July's meeting is on **July 13th - 11:30 - 1:00 - at the Embassy Suites** and features our **annual joint luncheon** with **Salinas Valley Business Women's Network!** The joint lunch provides for the exchange of ideas, advice and business. The public is invited to attend the lunch, but space is limited and prepayment must be received by **Friday, July 8**. Checks for \$15 per person (payable to PWN) should be mailed to **Susan Mark, 987 Syida Drive, Pacific Grove, CA 93950**.

TESTIMONIALS

Loralyn Thompson, The Housepaintress, is an absolute delight! She has been repainting my kitchen and living area for the past few weeks, and I have been amazed by her expertise, as well as tickled pink by her enthusiasm for color and form. She has a wonderful spirit, and obviously loves her work. She and her crew are dependable, easy-going and energetic. I highly recommend her to anyone considering a paint job, inside or out!

Many thanks to **LuAnne Hutchings, My Private Liaison**, for her consistently informative and professionally presented PWN newsletter. It's women like LuAnne who hold our

organization together and create its success. I would like to extend my sincere thanks to ALL the wonderful women who volunteer their time and talent to PWN. *These two submitted by Kiri Peterson, Scraps of Life*

Dear PWN members, A Special Thank you for your wonderful show of support on both June 1st (my showcase) and June 2nd (my 10th anniversary celebration). Your attendance (**Mindy Pereira, Terry Low, Mary Jeanne Vincent, Mary Potter, Rosemary Leonard, Jeanette Liguori, Wendy Brickman, Country Home Care, Sally Powell, Gwen Brooks, Brooke T. Smith, and Joyce Newell**) at

my 10th anniversary party was so very much appreciated. My special thanks to **LuAnne Hutchings, Rosemary Leonard** and **Mindy & Ashley Pereira** for their special contributions to such a successful event!

Special accolades must be given to **LuAnne Hutchings of My Private Liaison** for coordinating a lovely event and procuring contributions from various local businesses. Her trusty friend, **Sally Powell**, was also available at the last minute to secure the details. *These two submitted by Dr. Jeanette M. Kern, D.D.S., Inc.*



TUNE IN

PWN will broadcast a one hour live program at 5:00 PM, Tuesday, July 5 on AMP Channel 24, Historic KNRY 1240 AM Radio and live stream on the internet, www.ampmedia.org. **Gwen Brooks, Brooks Consulting Group**, the current PWN Membership Committee Communications Chair, will host the program featuring three PWN members. **Kim Cruz**, Business Management Consultant and PWN Fundraising Committee Chair; **Christina Thompson** of Del Monte Center; and **Mindy & Ashley Pereira** of Beleza Skin Care will speak on Fundraising - how it supports the local community and why you and your business do it.

TIDBIT



In 1983, with four other women, Paula B. Wainwright co-founded our very own Professional Women's Network of the Monterey Peninsula. The main focus for forming PWN was women in business, with particular emphasis on encouraging re-entry women. Paula later forged forward and founded The Carmel Valley Women's Network (CVWN).

The Carmel Valley Women's Network (CVWN) has initiated the Paula B. Wainwright Justice and Peace Award to honor a Monterey County resident who will be chosen for her or his work in behalf of justice and peace. "We firmly believe peace cannot

be achieved without justice," said Vienna Merritt Moore, CVWN Chair. "Our Co-Founder, Paula B. Wainwright, believed this implicitly. We wanted to honor Ms. Wainwright, who died in 2002, and we have developed this Award in her name." The first Paula B. Wainwright Justice and Peace Award will be presented at Hidden Valley Music Seminars in Carmel Valley on Friday, September 16, 2005. A Nominating Committee has been formed, and Nomination Forms may be obtained by calling (831) 659-3933 or (831) 384-7658.

IS MY CAR SAFE? Submitted by Ann Appel, Roberts-Appel Insurance Agency

I get asked all the time to recommend vehicles that are less expensive to insure. The first question to ask yourself is why is the car less expensive to insure? There are four primary reasons a vehicle is more or less to insure. 1) Cost to repair the vehicle 2) Damage vehicle does to other vehicles 3) Severity of injuries to occupants and 4) Theft. A fantastic, unbiased source for this information is the 'Insurance Institute for Highway Safety'. Their website is www.carsafety.org Go to the 'publications' link and you will find injury, collision & theft loss information tables for vehicles from 1989-2003.

The results show that insurance losses for injuries, vehicle damage, and theft vary widely. Vehicle size is strongly related to injury and collision losses, but these losses also vary among vehicles similar in body style and size. All losses are stated in relative terms, with 100 representing the average injury, collision, or theft loss for all cars. For convenience, the results are color-coded to indicate which ones are better or worse than the average.

Here is an example of the information available for 2001-03, large, 4-door vehicles:

	Injury	Collision	Theft
ALL LARGE Average	74	74	73
Pontiac Bonneville	45	62	49
Oldsmobile Aurora	47	75	80
Buick LeSabre	50	60	10
Buick Regal	61	68	45
Buick Century	64	63	18
Chrysler 300M	72	98	154
Chevrolet Impala	76	70	54
Pontiac Grand Prix	77	78	70
Mercury Sable	83	75	57
Chrysler Concorde	83	84	163
Ford Taurus	84	76	57
Hyundai XG350	102	96	
Dodge Intrepid	102	88	291
LEGEND			
	substantially better than average	worse than average	
	better than average	substantially worse than average	
	average	insufficient data to compute a reliable result	

As you can see from this data, the Buick Century would be a less expensive car to insure than the Dodge Intrepid. Most noticeable is the higher rate of theft for the Intrepid, which would translate to higher insurance premiums.

The best advice I can give is to call your insurance agent before you purchase a vehicle. Provide them with a range of vehicles you are looking at. Additionally, include the 'Vehicle Identification Number' (VIN) of the vehicle you are looking at, if possible. Finally, go www.carsafety.org and see how vehicles in similar classes compare.

IMPORTANT INFORMATION

Banner Ads Get Noticed!

PWN members can advertise their businesses on the PWN website using a "banner ad". Banner ads run for 6 months and cost only \$50. Contact **Terry Low** at 656-9186 for details and specifications! Reminder - every current member of PWN is listed on our website at - www.pwnmonterey.org

Reminder!

Using the PWN e-mail blast is a huge benefit of your membership to PWN. In order to be respectful of our ever increasing inboxes, please limit the number of e-mails you send each month to no more than two messages. Thanks!

Direct Mail To PWN Members

If you have an upcoming workshop, special sale, or other announcement that you want to communicate to PWN members, direct mail is a great option. Did you know that you can order mailing labels for all PWN Members for only \$10? Contact **Loralyn Thompson** 625-3003 at for more information.

Promote Your Business With An Ad In The Newsletter

Monthly & Special Yearly Rates. You Too Can Have An Ad In The Newsletter! For More Information Please Email **LuAnne Hutchings** at luanne@privateliaison.net

Titan™ UP - Submitted by Vernell Sutherland Athenique, Inc.

With summer in our midst here is some more skin care information to soothe our aging days.

Titan™ is the most advanced technology available today to deliver dramatic results without pain medications or downtime.

The Titan is the first light-based solution for treating wrinkles through tightening skin. Light pulses from the titan hand piece heat the dermis well beneath the skin's surface. Continuous cooling protects the epidermis during the treatment.

Some patients experience immediate results right after the treatment. Other patients see results within 1-2 months as new collagen forms leaving patients with fresher, younger-looking skin.

Men and women whose skin is beginning to show the signs of age around their necks and jaw lines (turkey necks and jowls) are popular candidates for Titan. Also post-pregnancy mothers who have lost

the baby weight, but haven't been able to tighten up the loose stomach skin are ideal candidates.

The Titan procedure:

- May be applied to any area of the face or body with lax skin
- Is comfortable and requires no anesthesia or pain medication
- Has no recovery time
- Stimulates natural collagen rebuilding process
- Creates subtle, yet noticeable, rejuvenating improvements

athenique agelessSkinSM (located in the Crossroad Shopping Village) is the first clinical skincare facility on the Monterey Peninsula to offer this new and exciting non-surgical solution for treating wrinkles through tightening lax or redundant skin on the face, neck and other body areas such as the abdomen. We are currently recruiting for Registered Nurses to perform aesthetic and medical procedures. If you are a registered nurse and would like to work in an exciting and relaxed environment, please call 831.626.6200.

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MPCC CHAMBER NEWS

**Monterey Peninsula Chamber of
Commerce Brown Bag Lunch
Wednesday, July 13 2005
at 12:30 PM to 1:30 PM**

**Monterey Public Library
625 Pacific Street**

“HOW TO MAKE POWERFUL PRESENTATIONS”

Presented by **Gwen Brooks** of **Brooks Consulting Group**

In her presentation, **Gwen Brooks** will discuss how to make presentations more powerful with the 3 C's of Communication: Courage, Clarity and Confidence:

- **Courage: Overcoming fear**
- **Clarity: The right message for your audience**
- **Confidence: How critical preparation is to delivering a powerful message**

ABOUT GWEN BROOKS

Gwen Brooks is a successful business consultant, executive coach, and corporate trainer with over 25 years of experience working with large and small companies. She specializes in helping companies and individuals align the intent of their communications with their actual communications. As a professional communications consultant, she helps her clients understand and improve the power of their communications on paper, one-on-one, in teams, and making presentations.

The Brown Bag Lunch Program is free, open to both Chamber members and the general public. Attendees can bring their own lunch and eat it while listening to qualified professionals who

will present a variety of practical, useful topics of interest to business owners, employees and the public. Parking is available in the lot behind the library, in the lot across the street adjacent to the Fire Station, in the parking garage 2 blocks away on Calle Principal and on the street. Complimentary cookies will be served by **Creative Cakery**, the Official Chamber Brown Bag Cookie Sponsor, and bottled water will be provided by **Disaster Kleen Up Specialists!**

Reservations are advised and appreciated. To RSVP, please call Wendy Brickman of **Brickman Marketing** at 831-375-1537 in Monterey or 831-633-4444 in Salinas OR email Wendy at brickman@brickmanmarketing.com

PEOPLE ARE TALKING

Patricia Hamilton of **Park Place Publications** volunteered to do the layout for the Legal Services for Seniors' 20th anniversary brochure. The LSS development director met with her one afternoon, and by the following morning, she gave him a two-color draft for the development committee to review.

Rhonda Reinke of **Happy Healthy Homes** is speaking at 7pm Thursday night June 30th at the Monterey Bay Holistic Center, 330 Reservation Road, Suite E1, Marina 93933 on WEALTH AND HEALTH THROUGH FENG SHUI. Ronda Reinke is an advanced graduate of the American Feng Shui Institute. Her expertise is the Classic Compass School of Feng Shui “Xuan Kong”, working primarily with the five-element theory. Ronda will enlighten you this evening on how this “acupuncture for architecture” can affect your life. After a brief overview of this theory she will talk about the annual tendencies this Rooster year and specific ways to create greater ease in your life.

JUNE 2005 MEMBERSHIP REPORT Current membership: 214
A WARM WELCOME TO OUR *NEW MEMBERS

NEW MEMBERS

Joy Colangelo
 Physical Therapist/partner
 Therapy For Life/Embodied Health
 b 50 Ragsdale Drive Monterey CA 93940
 m PO Box 223802 Carmel CA 93923
 b 831 236 9885 h 831 624 3198 f 831 620
 0905
 therapyforlife@comcast.net
 referred by: Tonya Fleck
 renewal date: 7/1/2006

Judith A Davis
 Marketing & Communications Consultant
 Blue Gate
 b/m 200 Clocktower Suite 202A Carmel CA
 93923
 b/f 831 624 4805 h 831 626 3314 c 831 239
 5974
 Bluegate_ca@SBCglobal.net
 referred by: LuAnne Hutchings
 renewal date: 7/1/2006

Heidi McGurrin
 Photographer
 Heidi McGurrin Photography
 b/m PO Box 751 Carmel CA 93921

b 831 393 0777 f call for fax
 h.mcgurrrin@att.net
 www.imagemakers.org/members/heidimcgurrin
 referred by: Karen Hanlon
 renewal date: 7/1/2006

Julie D Tanaka
 Physical Therapist/partner
 Therapy For Life/Embodied Health
 b 50 Ragsdale Drive Monterey CA 93940
 m PO Box 223802 Carmel CA 93923
 b 831 238 2357 h 831 624 3198 f 831 620
 0905
 therapyforlife@comcast.net
 referred by: Tonya Fleck
 renewal date: 7/1/2006

Trude Zmoelnig Ph.D., c.A.T., c.M.T.
 Cellulite Reduction/Pain Management/
 Psychotherapist
 Integrative Life Quality Enhancement
 b/m 2560 Garden Road Suite 211 Monterey
 CA 93940
 831 444 0647
 4wardandup@earthlink.net
 referred by: Danette Roberts
 renewal date: 7/1/2006

RENEWALS

LuAnne R. Hutchings
 My Private Liaison
 renewal date: 6/1/2006

Joyce Newell
 Weekenders
 renewal date: 6/1/2006

Janet M. Ostarello
 OstarLite
 renewal date: 3/1/2006

Sylvia Leon Schuck

Harbor Realty
 renewal date: 4/1/2006

Arva Dell Eckerman Seltzer
 Ronald A. Seltzer DDS, Inc.
 renewal date: 6/1/2006

Sandra Uecker
 Doncaster Consultant
 renewal date: 5/1/2006

Anne Washburn
 Hot Flash Graphics
 renewal date: 6/1/2006

PWN 2005 BOARD OF DIRECTORS

NAME/POSITIONS ON BOARD

PHONE EMAIL ADDRESS

Sherri Coffelt, President	455-2693	sherri@resultspartner.com
TBA, Vice President		
Kristine Boyle-Topete, Treasurer	402-3797	delauna.k.boyle@gte.net
Phyllis Grillo-Weinbrenner, Secretary	869-1901	pweinbrenner@comcast.net
Joyce Newell, Past President	649-8660	jnewell@sbcglobal.net
Jane Deuber, Board Advisor	277-2304	jane@myswa.org
Theresa Ream, Membership	899-3938	theresa@disasterkleen.com
LuAnne Hutchings, Networking Editor	224-7670	luanne@privateliaison.net
Karen Hunting, Programs	622-9264	khunting@redshift.com
Rosemary Leonard, Showcases	373-8555	creativecakery@yahoo.com
Julie Cavassa, Publicity	402-0362	jcavassa@comcast.net
Kim Cruz, Fundraising	394-8928	Kaceee_98@yahoo.com

Committee Chairs

Donna Aikins, PWN Networking Luncheon Contact	655-5689	donna@commonbond.biz
Terry Low, Website Ads & Links	656-9186	tlow@byte-technology.com
Rosemary Leonard, Chamber Contact	373-8555	creativecakery@yahoo.com
Sandra Collingwood, New Member Orientations/Ambassador	373-5352	SandraColl@aol.com
Loralyn Thompson, Information Officer	625-3003	loralyn@montereybay.com
Gwen Brooks, Communications Chair	658-0670	gwen.brooks@comcast.net

Wendy Brickman's Ultimate Top 200 Comedy Film List

Sometimes, in business, we just need to take a little break and have some laughs. Why not check out some of these fabulous films that should just do the trick! Watch one of the top 200 films, grab some popcorn, and kick back. Then, tackle your work while you'll have enjoyed a little "humor" break. You will come at it feeling more refreshed and creative!

I heart Huckabees
 Little Black Book
 Angel Eyes
 French Kiss
 Ghostbusters
 Goin' South
 Meet the Parents
 Meet the Fockers
 Opportunity Knocks
 Risky Business
 Secret Admirer
 Shampoo
 Dream Team
 Fletch
 Foul Play
 The Whole Nine Yards
 Private Benjamin
 Overboard
 Bridget Jones's Diary
 Operation Petticoat
 Big
 Turner & Hooch
 It's a Mad, Mad, Mad, Mad World
 Cold Comfort Farm
 The Wedding Singer
 Bull Durham
 Pillow Talk (Rock Hudson, Doris Day)
 Tootsie

Adventures in Babysitting
 Jerry McGuire
 Disney's The Kid
 The Graduate
 Some Kind of Wonderful
 Trading Places
 Groundhog Day
 What About Bob?
 Sleepless In Seattle
 When Harry Met Sally
 Young Frankenstein
 Sixteen Candles
 Johnny Stecchino (Roberto Benigni)
 Risky Business
 Singles
 Desperately Seeking Susan
 My Best Friend's Wedding
 Duck Soup (Marx Brothers)
 The Bachelor and the Bobby Soxer (Cary Grant, Shirley Temple)
 It's A Gift (W.C. Fields)
 Four Weddings and a Funeral
 The Full Monty
 Some Like It Hot
 The Seven Year Itch
 It Happened One Night
 Bringing Up Baby (Cary Grant, Katherine Hepburn)
 The Philadelphia Story (Jimmy Stewart, Katherine Hepburn)
 Big Daddy
 American Pie
 American Pie 2
 The Rookie
 Hardball
 ET
 The Replacements
 Plain Clothes
 Laurel and Hardy films
 Beverly Hills Cop
 Kindergarten Cop
 Down and Out In Beverly Hills

Coming to America
 Beetlejuice
 Ferris Bueller's Day Off
 Planes, Trains and Automobiles
 Uncle Buck
 The Heartbreak Kid
 Lost In America (Albert Brooks)
 Mother
 The Out of Towners (Original)
 The Odd Couple
 Dirty Rotten Scoundrels
 Weekend At Bernie's
 Back to the Future
 Officer and a Gentleman
 Dirty Dancing
 Tootsie
 Mrs. Doubtfire
 High Anxiety
 S.O.B.
 10
 Arthur
 The Freshman
 Keeping the Faith
 Splash
 Dave
 The American President
 For Love or Money
 Doc Hollywood
 Go
 Pure Luck
 All of Me
 The First Wives Club
 Raising Arizona
 Career Opportunities (Frank Whaley, Jennifer Connelly)
 Curly Sue
 Dutch
 Vacation
 Christmas Vacation
 The Ref
 Sullivan's Travels (Joel McCrea, Veronica Lake)
 Mr. Peabody and the Mermaid

Ultimate Top 200 Comedy Film List - continued

- | | | |
|--|--|--|
| (William Powell, Ann Blythe) | Runaway Bride | Psycho Beach Party |
| Romancing the Stone | Last Of The Mohicans | Private Benjamin |
| Indiana Jones series | In and Out | Birthday Girl |
| Office Space | Private Benjamin | Banger Sisters |
| Scrooged | Birthday Girl | Animal House |
| True Lies | Sweet Home Alabama | Meatballs |
| The Commitments | Moonstruck | Caddyshack |
| Happy Gilmore | A Hard Day's Night | Stripes |
| The Truth About Cats and Dogs | Take the Money and Run | Miss Congeniality |
| To Wong Foo, Thanks for Everything, Julie Newmar | Bananas | Free Willy 1, 2, 3 |
| Priscilla, Queen of the Desert | Sleeper | Birdcage |
| The Birdcage (Nathan Lane) | Play It Again Sam | What's Up Tiger Lily? |
| Three Men and a Baby | A Funny Thing Happened on the Way to the Forum | Dodge Ball |
| Crocodile Dundee | The Apartment | Along Came Polly |
| The Night We Never Met | Rosencrantz & Guildenstern Are Dead | My Big Fat Greek Wedding |
| Fast Times at Ridgemont High | As Good As It Gets | As Good as it Gets |
| American Graffiti | Wag the Dog | Forrest Gump |
| Addicted to Love | Ghostworld | Mystic Pizza |
| The Matchmaker (Jeanene Garafolo) | My First Mister | Legally Blonde |
| My Cousin Vinny | Blood Simple | Legally Blonde II |
| Married to the Mob | Born Yesterday (Judy Holiday version) | Nine Months |
| So I Married an Axe Murderer | Adam's Rib | Sabrina (the old version with Humphrey Bogart) |
| Turner and Hootch | Father of the Bride (original) | Sabrina -the new version with Harrison Ford |
| Better Off Dead | Benny and Joon | Only You |
| Say Anything | Wildcats | The Women |
| Grosse Pointe Blank | Protocol | The entire "Thin Man" series |
| High Fidelity | Reality Bites | How to Lose a Guy in 10 Days |
| Witness | Loser | |
| Working Girl | Men In Black | |
| Pretty Woman | | |
| Weird Science | | |
| The Legend of Bagger Vance | | |
| Space Cowboys | | |
| Cat's Meow | | |
| Something About Mary | | |
| Waking Ned Devine | | |
| Amelie | | |
| Saving Silverman | | |
| Grease | | |
| Curb Your Enthusiasm. | | |
| Notting Hill | | |

Any new additions are welcome!!

VIRGINIA L. COOPER

Senior Vice President
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**Professional Women's Network of the Monterey Peninsula
&
Salinas Valley Business Women's Network**

Joint July Luncheon

Wednesday, July 13, 2005

Embassy Suites, Seaside

11:30 am – 1:00 pm

**A Delightful Opportunity to Network Your Business
and Enjoy a Sit-Down Luncheon**

MENU

**Sunflower Seed Luau Chicken Salad
Herb-Marinated Grilled Chicken Breast with Tapenade Toast
atop Blue Lake Beans, Wax Beans, Julienne Carrots, Roma Tomatoes and
Green Onions on a bed of Chicory and Spring Mix Greens,
Tossed with Citrus Dressing and Roasted Sunflower Seeds.
Served with rolls and butter, dessert, iced tea and coffee.**

Bring a Guest and Enjoy Visiting with both SVBWN & PWN Members

**Checks for \$15 per person, payable to PWN:
Susan Mark, 987 Syida Drive, Pacific Grove, CA 93950**

For further information, call Susan at (831) 372-1739

All reservations must be pre-paid by July 8, 2005.

Reservation Form • PWN & SVBWN Joint July Luncheon • July 13, 2005 • Embassy Suites • 11:30 a-1:00 p

Member	Phone #
Guest	Phone #
Guest	Phone #

Submit check made out to PWN with this form to Susan Mark 987 Syida Drive, Pacific Grove, CA 93950

Thank You, Thank You

For all the contributors to the raffle at our June Meeting. They were: **Sarah Bartholomew, Renaissance Woman** for a Feng Shui book; **Masuda Rahmati, Bloomali's** for flower arrangement; **Gwen Brooks, Brooks Consulting Group** for a stuffed teddy bear; **Sidney Richardson, Touchplus Wellness** for a gift certificate for a one-hour massage; **Ann Appel, Roberts-Appel Insurance Agency** for a first aid kit; **Patricia Whitlock, Whitlock Int'l** for a gift catalog certificate; **Peg Chadwick, Airbonne Int'l** for a facial scrub and masque; **Elaine Larson, Nikken Wellness** for a 5-day nutrition supplements; and to **Rosemary Leonard, Creative Cakery** for a bundt cake.

If you are interested in donating a gift from your business, contact **Kim Cruz, Fundraising Chair**, at 394-8928 msg..

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PWN Marketing Opportunity

Looking for a some strategic exposure for your business and a way to promote PWN at the same time? Yes, well let me tell you how you can use PWN to get noticed by other members of our fine community.

PWN has agreed to Adopt-a-Table at the Monterey Peninsula Chamber of Commerce Business Excellence Awards Dinner next month. What do you have to do to participate? Glad you asked. Donate ten (10) of the same items that can be used at the ten (10) place-settings for the PWN table. MPCC has guaranteed that it will not be PWN members that buy these seats so you will gain exposure by your gift. If your business does not have merchandise to donate, consider a gift certificate from one of our other PWN members. That way your advertising money is supporting PWN in more ways that one. Include ten of your business cards too!

For more info, contact Kim Cruz, Fundraiser chair, 394-8928 msg, (408)333-5707 days or email kaceee_98@yahoo.com. Deadline to receive gifts is Tuesday, July 5th.



FASHION BOUTIQUE

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Owner


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Ph: (831) 375-1287
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June Meeting



PWN CALENDAR OF EVENTS July 2005

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	 <p>4 Independence Day</p>	<p>5 PWN TV/Radio Program 1240AM 5:00 - 6:00</p>	6	7	8	9
10	11	12	<p>13 July Joint Luncheon 11:30 - 1:00 MPCC Brown Bag</p>	<p>14 MPCC Business Excellence Awards 6:00 - 9:00</p>	15	16
17	18	19	20	<p>21 PWN Power Networking Luncheon 11:45 - 1:00</p>	22	23
24	25	26	27	28	29	30
31						

JULY 2005

- 13th—Joint SVBWN & PWN Luncheon
- 18th—Newsletter Submission Deadline
- 21st—Power Networking Lunch

AUGUST 2005

- 3rd—General Meeting
- 15th—Newsletter Submission Deadline
- 18th—Power Networking Lunch

SEPT 2005

- 7th—General Meeting
- 12th—Newsletter Submission Deadline
- 15th—Power Networking Lunch



“Mixing sweat with suits”

The gym is fast replacing the "golf lunch" or the "three-martini lunch" as the new place to meet or develop contacts outside of the office.

Acknowledging other members with eye contact or a wave is the first step in making a successful business deal at the gym, says the CEO of a networking group for women.

The Boston Globe(6/19)

Share your news

Send in your suggestions and comments to
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